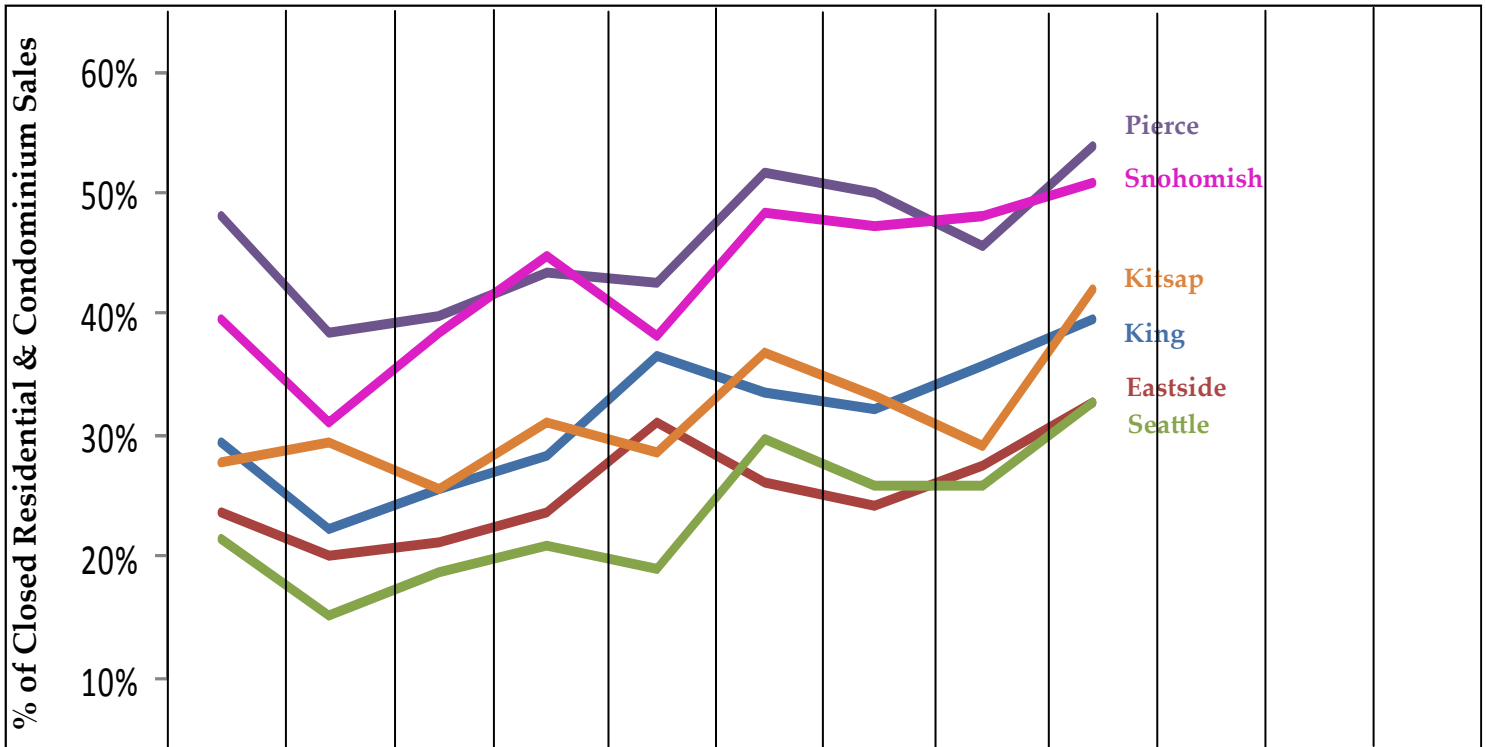


Total Bank Owned & Short Sales*



Residential and Condominium



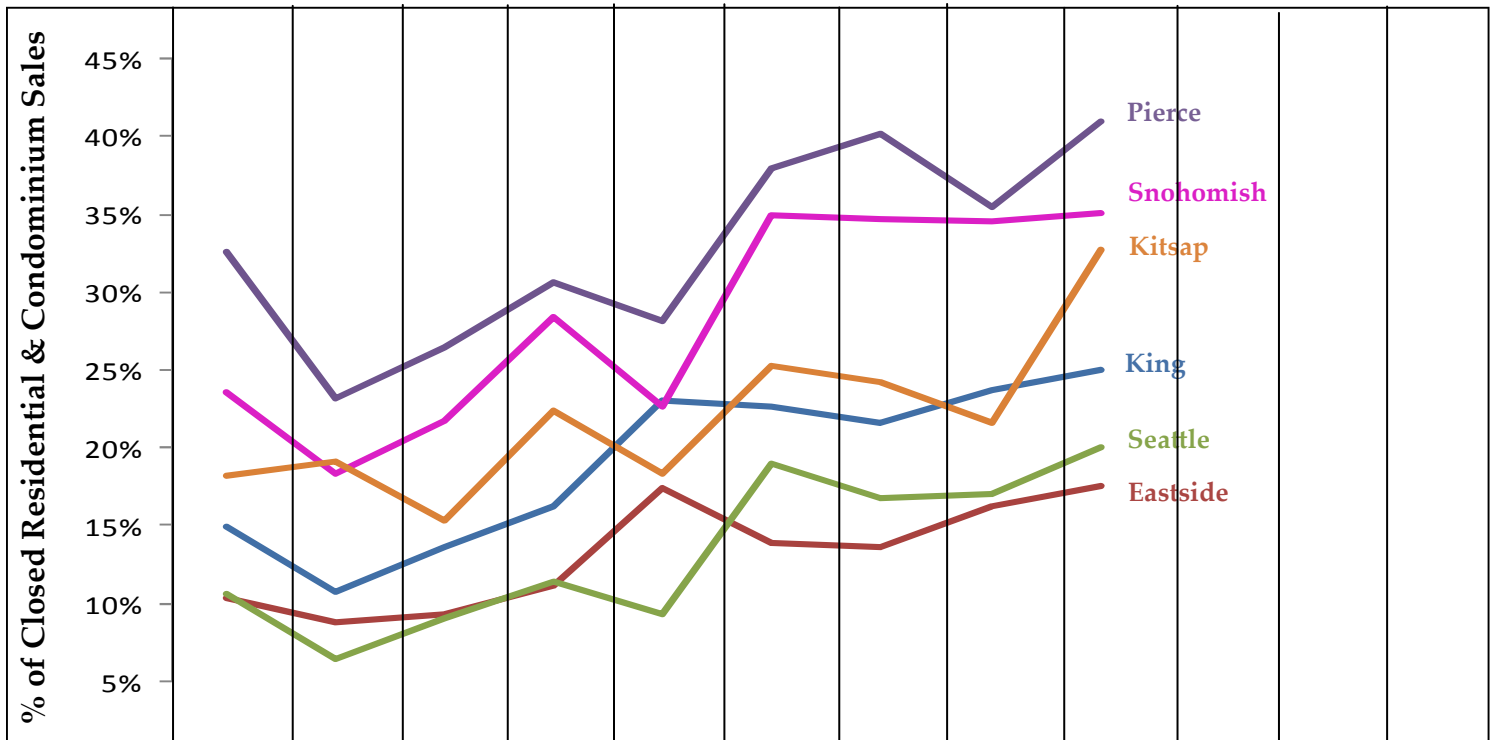
Area	1st Qtr 2010	2nd Qtr 2010	3rd Qtr 2010	4th Qtr 2010	1st Qtr 2011	2nd Qtr 2011	3rd Qtr 2011	4th Qtr 2011	1st Qtr 2012	Total 2010	Total 2011	YTD 2012
King	29%	22%	26%	28%	36%	34%	32%	36%	40%	26%	34%	40%
Eastside	23%	20%	21%	24%	31%	26%	24%	28%	33%	22%	27%	33%
Seattle	21%	15%	19%	21%	19%	30%	26%	26%	33%	23%	27%	33%
Snohomish	40%	31%	39%	45%	38%	48%	47%	48%	51%	45%	48%	51%
Pierce	48%	38%	40%	43%	43%	52%	50%	46%	54%	47%	49%	54%
Kitsap	28%	29%	26%	31%	28%	37%	33%	29%	42%	33%	33%	42%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS. NWMLS added 3rd party approval and bank owned fields in April 2009. *Short sales and other 3rd party approvals.

Bank Owned



Residential and Condominium

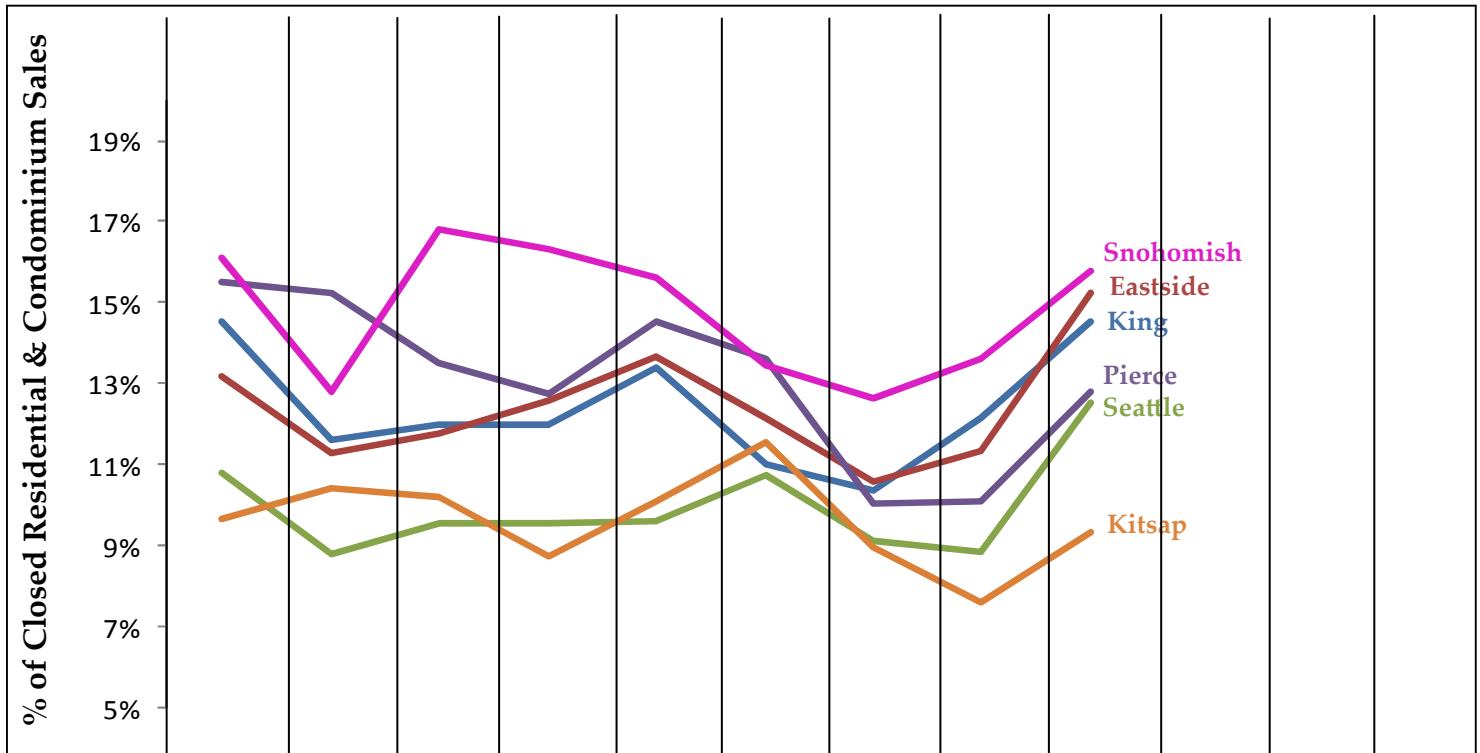


Area	1st Qtr 2010	2nd Qtr 2010	3rd Qtr 2010	4th Qtr 2010	1st Qtr 2011	2nd Qtr 2011	3rd Qtr 2011	4th Qtr 2011	1st Qtr 2012	Total 2010	Total 2011	YTD 2012
King	15%	11%	14%	16%	23%	23%	22%	24%	25%	14%	23%	25%
Eastside	10%	9%	9%	11%	17%	14%	14%	16%	18%	10%	15%	18%
Seattle	11%	6%	9%	11%	9%	19%	17%	17%	20%	13%	17%	20%
Snohomish	24%	18%	22%	28%	23%	35%	35%	35%	35%	30%	34%	35%
Pierce	33%	23%	26%	31%	28%	38%	40%	35%	41%	35%	38%	41%
Kitsap	18%	19%	15%	22%	18%	25%	24%	22%	33%	23%	23%	33%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS. NWMLS added 3rd party approval and bank owned fields in April 2009.

Short Sales*

Residential and Condominium



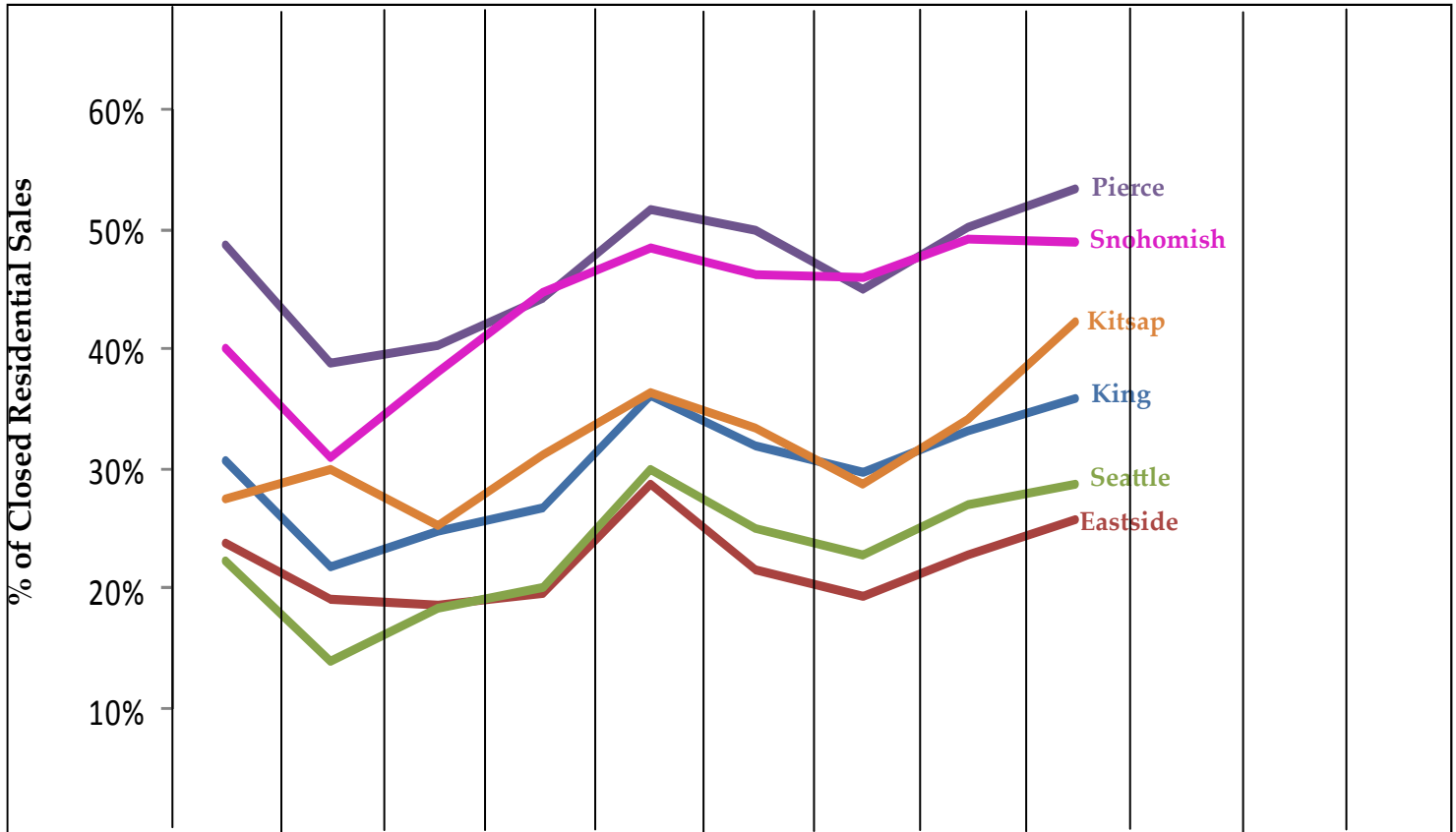
Area	1st Qtr 2010	2nd Qtr 2010	3rd Qtr 2010	4th Qtr 2010	1st Qtr 2011	2nd Qtr 2011	3rd Qtr 2011	4th Qtr 2011	1st Qtr 2012	Total 2010	Total 2011	YTD 2012
King	15%	12%	12%	12%	13%	11%	10%	12%	15%	12%	12%	15%
Eastside	13%	11%	12%	13%	14%	12%	11%	11%	15%	12%	12%	15%
Seattle	11%	9%	10%	10%	10%	11%	9%	9%	13%	10%	10%	13%
Snohomish	16%	13%	17%	16%	16%	13%	13%	14%	16%	15%	14%	14%
Pierce	15%	15%	14%	13%	15%	14%	10%	10%	13%	12%	11%	13%
Kitsap	10%	10%	10%	9%	10%	12%	9%	8%	9%	10%	10%	9%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS. NWMLS added 3rd party approval and bank owned fields in April 2009. *Shorts sales and 3rd party approvals.

Bank Owned & Short Sales*



Residential Only



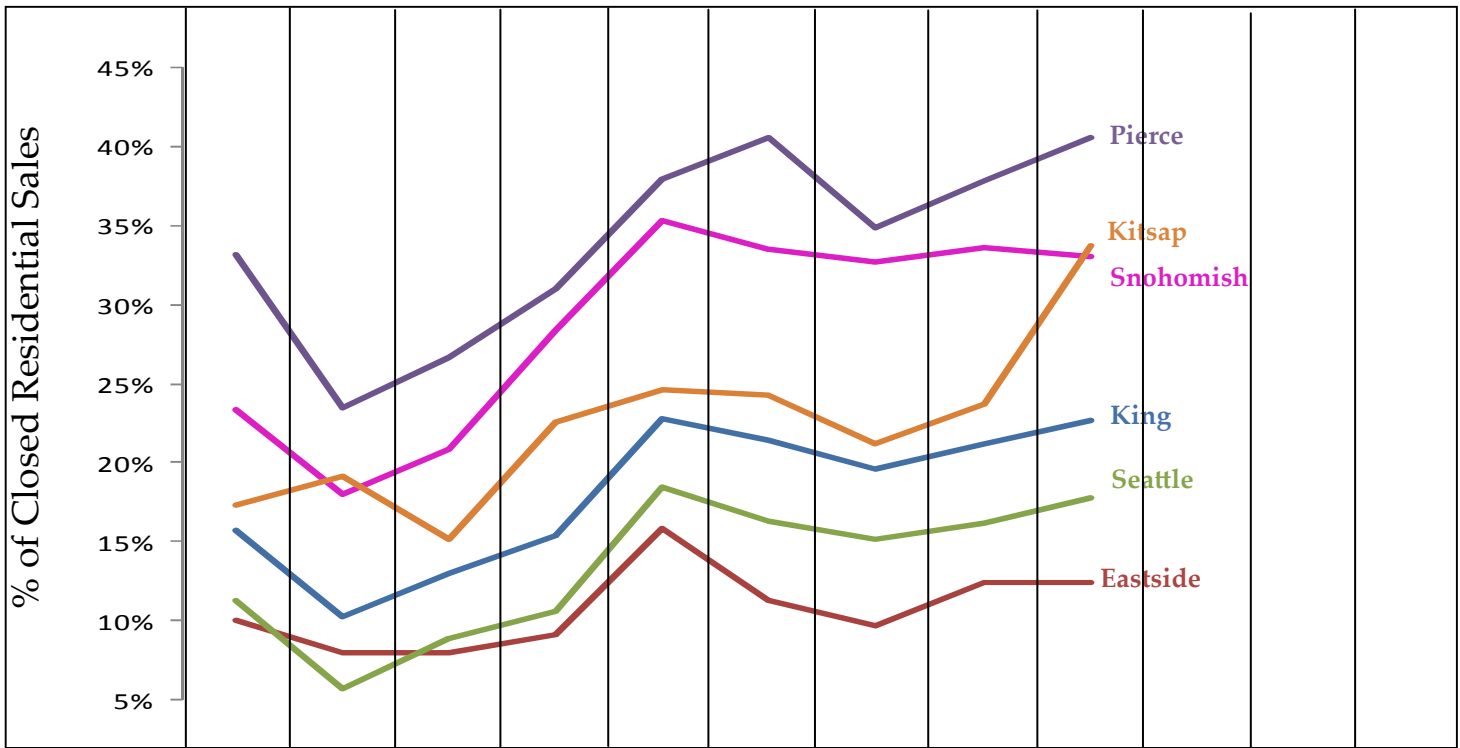
Area	1st Qtr 2010	2nd Qtr 2010	3rd Qtr 2010	4th Qtr 2010	1st Qtr 2011	2nd Qtr 2011	3rd Qtr 2011	4th Qtr 2011	1st Qtr 2012	Total 2010	Total 2011	YTD 2012
King	31%	22%	25%	27%	36%	32%	30%	33%	36%	26%	32%	36%
Eastside	24%	19%	19%	20%	29%	22%	19%	23%	26%	20%	23%	26%
Seattle	22%	14%	18%	20%	30%	25%	23%	27%	29%	18%	26%	29%
Snohomish	40%	31%	38%	45%	49%	46%	46%	49%	49%	38%	47%	49%
Pierce	49%	39%	40%	44%	52%	50%	45%	50%	53%	43%	49%	53%
Kitsap	27%	30%	25%	31%	36%	33%	29%	34%	42%	28%	33%	42%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS. NWMLS added 3rd party approval and bank owned fields in April 2009. *Short sales and other 3rd party approvals.

Bank Owned



Residential Only

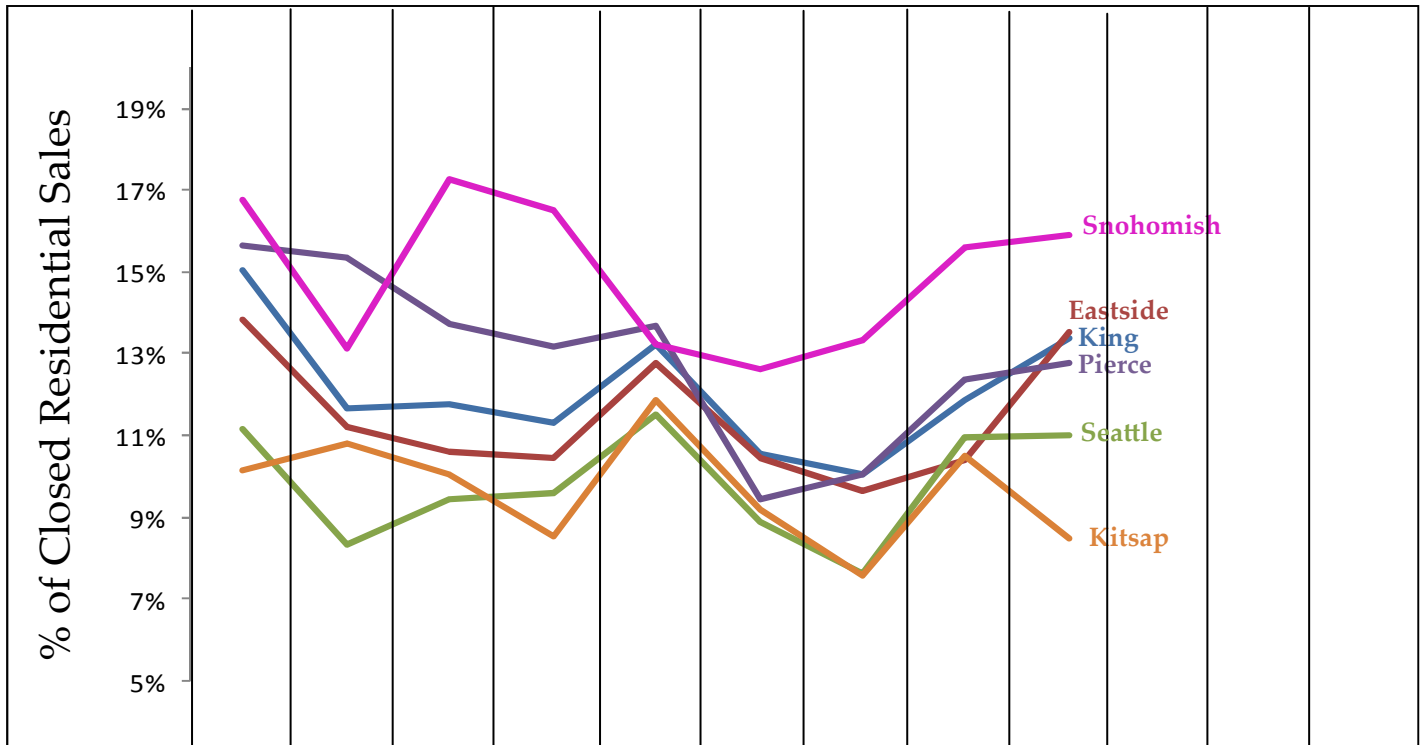


Area	1st Qtr 2010	2nd Qtr 2010	3rd Qtr 2010	4th Qtr 2010	1st Qtr 2011	2nd Qtr 2011	3rd Qtr 2011	4th Qtr 2011	1st Qtr 2012	Total 2010	Total 2011	YTD 2012
King	16%	10%	13%	15%	23%	21%	20%	21%	23%	13%	21%	23%
Eastside	10%	8%	8%	9%	16%	11%	10%	12%	12%	9%	12%	12%
Seattle	11%	6%	9%	11%	18%	16%	15%	16%	18%	9%	16%	18%
Snohomish	23%	18%	21%	28%	35%	34%	33%	34%	33%	22%	34%	33%
Pierce	33%	23%	27%	31%	38%	41%	35%	38%	41%	28%	38%	41%
Kitsap	17%	19%	15%	23%	25%	24%	21%	24%	34%	18%	23%	34%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS. NWMLS added 3rd party approval and bank owned fields in April 2009.

Short Sales*

Residential Only



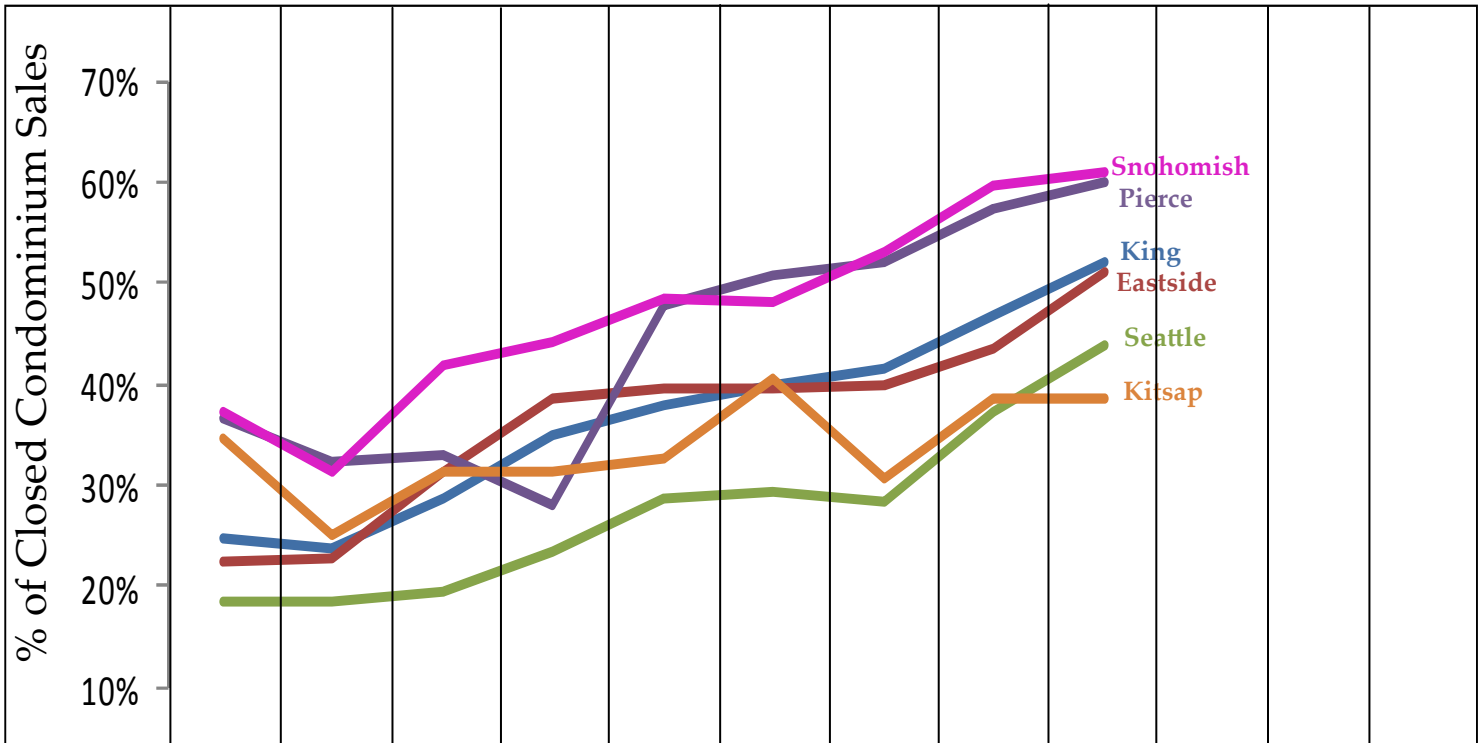
Area	1st Qtr 2010	2nd Qtr 2010	3rd Qtr 2010	4th Qtr 2010	1st Qtr 2011	2nd Qtr 2011	3rd Qtr 2011	4th Qtr 2011	1st Qtr 2012	Total 2010	Total 2011	YTD 2012
King	15%	12%	12%	11%	13%	11%	10%	12%	13%	12%	11%	13%
Eastside	14%	11%	11%	10%	13%	10%	10%	10%	14%	11%	11%	14%
Seattle	11%	8%	9%	10%	12%	9%	8%	11%	11%	10%	10%	11%
Snohomish	17%	13%	17%	16%	13%	13%	13%	16%	16%	16%	14%	16%
Pierce	16%	15%	14%	13%	14%	9%	10%	12%	13%	14%	11%	13%
Kitsap	10%	11%	10%	9%	12%	9%	8%	11%	8%	10%	10%	8%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS. NWMLS added 3rd party approval and bank owned fields in April 2009. *Short Sales and other 3rd party approvals.

Total Bank Owned & Short Sales*



Condominium Only



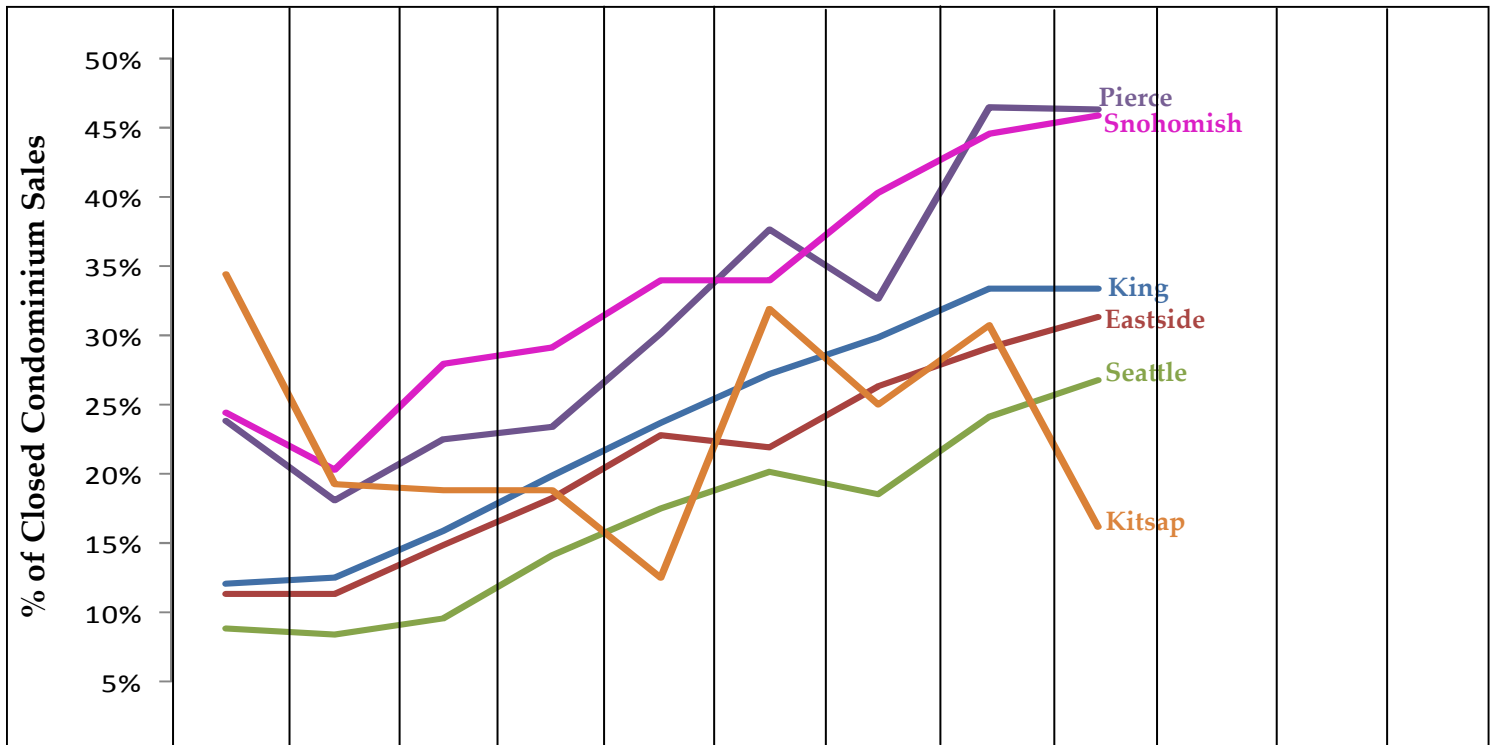
Area	1st Qtr 2010	2nd Qtr 2010	3rd Qtr 2010	4th Qtr 2010	1st Qtr 2011	2nd Qtr 2011	3rd Qtr 2011	4th Qtr 2011	1st Qtr 2012	Total 2010	Total 2011	YTD 2012
King	25%	24%	29%	35%	38%	40%	41%	47%	52%	27%	42%	52%
Eastside	22%	23%	31%	38%	40%	39%	40%	44%	51%	28%	41%	51%
Seattle	18%	19%	19%	23%	28%	29%	28%	37%	44%	20%	31%	44%
Snohomish	37%	31%	42%	44%	48%	48%	53%	60%	61%	38%	53%	61%
Pierce	37%	32%	33%	28%	48%	51%	52%	57%	60%	33%	52%	60%
Kitsap	34%	25%	31%	31%	33%	40%	31%	38%	39%	30%	36%	39%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS. NWMLS added 3rd party approval and bank owned fields in April 2009. *Short sales and other 3rd party approvals.

Bank Owned



Condominium Only

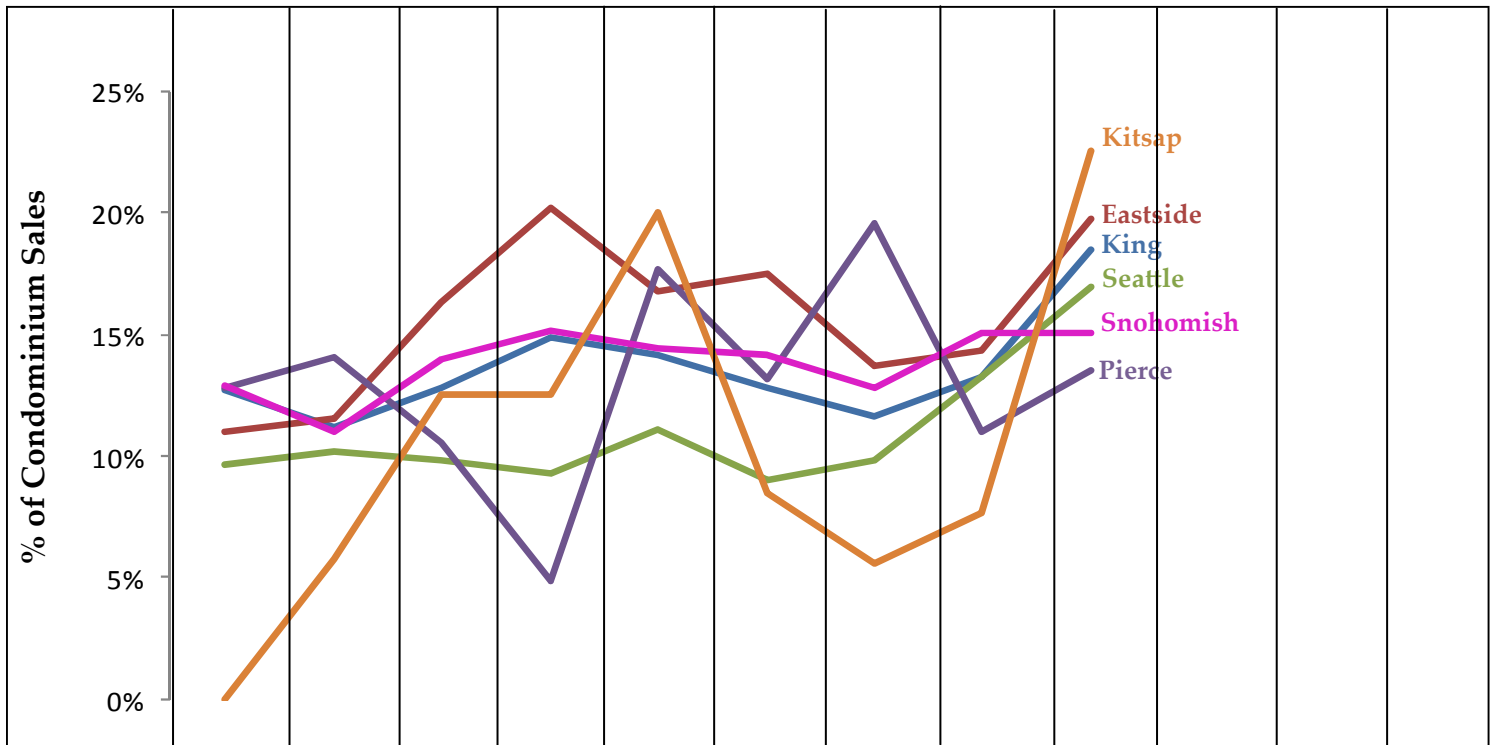


Area	1st Qtr 2010	2nd Qtr 2010	3rd Qtr 2010	4th Qtr 2010	1st Qtr 2011	2nd Qtr 2011	3rd Qtr 2011	4th Qtr 2011	1st Qtr 2012	Total 2010	Total 2011	YTD 2012
King	12%	13%	16%	20%	24%	27%	30%	33%	33%	15%	29%	33%
Eastside	11%	11%	15%	18%	23%	22%	26%	29%	31%	14%	25%	31%
Seattle	9%	8%	10%	14%	17%	20%	19%	24%	27%	10%	20%	27%
Snohomish	24%	20%	28%	29%	34%	34%	40%	45%	46%	25%	39%	46%
Pierce	24%	18%	23%	23%	30%	38%	33%	46%	46%	22%	37%	46%
Kitsap	34%	19%	19%	19%	13%	32%	25%	31%	16%	22%	25%	16%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS. NWMLS added 3rd party approval and bank owned fields in April 2009.

Short Sales*

Condominium Only



Area	1st Qtr 2010	2nd Qtr 2010	3rd Qtr 2010	4th Qtr 2010	1st Qtr 2011	2nd Qtr 2011	3rd Qtr 2011	4th Qtr 2011	1st Qtr 2012	Total 2010	Total 2011	YTD 2012
King	13%	11%	13%	15%	14%	13%	12%	13%	18%	13%	13%	18%
Eastside	11%	12%	16%	20%	17%	18%	14%	14%	20%	14%	16%	20%
Seattle	10%	10%	10%	9%	11%	9%	10%	13%	17%	10%	11%	17%
Snohomish	13%	11%	14%	15%	14%	14%	13%	15%	15%	13%	14%	15%
Pierce	13%	14%	11%	5%	18%	13%	20%	11%	14%	11%	15%	14%
Kitsap	0%	6%	13%	13%	20%	9%	6%	8%	23%	8%	11%	23%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS. NWMLS added 3rd party approval and bank owned fields in April 2009. *Short Sales and other 3rd party approvals.